

REGIONAL CATEGORY	Name	WINNERS	OTHER ELIGIBLE AWARD	Effective Area & Cows	Milk Production	Return on Capital	Profit per Hectare	Operating Profit Margin	Cost of Production per kgMS	Cost of Production per Litre	Pasture Harvest	Purchased Forage Cost per tDM	Purchased Concentrate Cost per t (wet)	Labour Efficiency	Core per Cow Costs
NSW	Bangalara Dairies (Bake Family)	NSW	Medium Concentrate + Dryland	105.4 hectares, 408 cows	1,596 kgMS/ha, 20,222 litres/ha	2.90%	\$1,460	13%	\$ 5.77	45.5	11.7	\$ 246	\$ 432	84	\$ 449
Southern Riverina NSW	Brooks Brothers Ag	Southern NSW	Medium Concentrate + Irrigated	176.4 hectares, 430 cows	991 kgMS/ha, 12,943 litres/ha	1.7 %	\$ 25	1 %	\$ 4.79	36.6	6.5	\$ 133	\$ 229	123	\$ 761
	Peter & Su Tyrrell	Most Improved	High Concentrate + Irrigated	140.3 hectares, 302 cows	1,118 kgMS/ha, 14,416 litres/ha	2.6 %	\$ 229	3 %	\$ 5.42	42.0	3.6	\$ 145	\$ 241	78	\$ 654
Northern Victoria	Greg & Joy Johnson	Pasture Harvest	Medium Concentrate + Irrigated	53 hectares, 180 cows	1,835 kgMS/ha, 23,983 litres/ha	4.2 %	\$ 953	11 %	\$ 3.82	29.2	11.3	\$ 159	\$ 259	83	\$ 599
	Paul & Robyn Lindsay	SUPREME WINNER (Irrigated) + Northern Victoria + High Concentrate + Cow Efficiency	High Concentrate + Irrigated	180.8 hectares, 330 cows	1,159 kgMS/ha, 15,074 litres/ha	10.3 %	\$ 2,381	33 %	\$ 3.67	28.2	6.4	\$ 113	\$ 190	85	\$ 675
South-West Victoria	Phil & Sarah Boschma	South West Victoria + Young Farmer + Most Improved	Medium Concentrate + Dryland	179 hectares, 270 cows	770 kgMS/ha, 10,290 litres/ha	4.3 %	\$ 666	20 %	\$ 3.19	23.8	6.2	\$ 162	\$ 286	135	\$ 349
Gippsland	Barry & Megan Coster	Gippsland	Medium Concentrate + Dryland	203.1 hectares, 522 cows	1,364 kgMS/ha, 17,921 litres/ha	6.5 %	\$ 2,833	35 %	\$ 3.26	24.8	11.9	\$ 197	\$ 243	158	\$ 579
	Darryl & Trudi Hammond		Medium Concentrate + Dryland	112 hectares, 360 cows	1,508 kgMS/ha, 20,620 litres/ha	5.6 %	\$ 1,966	25 %	\$ 3.54	25.9	11.0	\$ 236	\$ 274	189	\$ 468
Tasmania	Darron, Veronica & Lorraine Charles		Low Concentrate + Irrigated	183 hectares, 312 cows	646 kgMS/ha, 8,751 litres/ha	3.5 %	\$ 813	19 %	\$ 4.74	35.0	8.0	\$ 83	\$ 267	108	\$ 558
	Norm, Lesley & Rob Frampton		Low Concentrate + Irrigated	165 hectares, 437 cows	829 kgMS/ha, 10,855 litres/ha	3.9 %	\$ 1,019	26 %	\$ 3.04	23.2	9.6	\$ 110	\$ 245	193	\$ 280
	Neil & Leanne Innes-Smith	Tasmania + Low Concentrate	Low Concentrate + Irrigated	284.9 hectares, 700 cows	901 kgMS/ha, 11,871 litres/ha	6.5 %	\$ 1,333	24 %	\$ 4.23	32.1	8.7	\$ 141	\$ 398	146	\$ 473
Central South Australia	Kym & Kate Bartlett	Central South Australia	High Concentrate + Irrigated	71.2 hectares, 220 cows	1,919 kgMS/ha, 25,555 litres/ha	9.3 %	\$ 2,483	21 %	\$ 4.46	33.5	6.5	\$ 132	\$ 288	147	\$ 733
	James & Rachel Stacey		Medium Concentrate + Irrigated	109.8 hectares, 182 cows	793 kgMS/ha, 10,331 litres/ha	5.6 %	\$ 1,115	25 %	\$ 3.58	27.5	5.5	\$ 86	\$ 255	190	\$ 456
Western Australia	Peter, Sue & Grant Evans	Dryland Supreme + Western Australia + Medium Concentrate	Medium Concentrate + Dryland	430.6 hectares, 840 cows	990 kgMS/ha, 13,817 litres/ha	9.5 %	\$ 2,403	36 %	\$ 3.97	28.5	6.1	\$ 145	\$ 242	139	\$ 601
	Ken, Kerry, Warrick & Emma Tyrrell		High Concentrate + Irrigated	111.9 hectares, 270 cows	1,384 kgMS/ha, 19,795 litres/ha	6.7 %	\$ 1,630	17 %	\$ 5.04	35.2	6.6	\$ 172	\$ 391	122	\$ 677
Sharefarmer	Andrew & Zoe Gaul			139.2 hectares, 330 cows	1,060 kgMS/ha, 14,986 litres/ha	4.3 %	\$ 215	8 %	\$ 1.99	14.1	9.7	\$ 67	\$ 184	138	\$ 244
	Stewart & Allison Scott	Sharefarmer		315 hectares, 1,118 cows	1,209 kgMS/ha, 14,433 litres/ha	20.5 %	\$ 958	19 %	\$ 2.47	20.7	11.6	\$ 108	\$ 167	212	\$ 376
Young Farmer	Phil & Sarah Boschma	South West Victoria + Young Farmer + Most Improved	Medium Concentrate + Dryland	179 hectares, 270 cows	770 kgMS/ha, 10,290 litres/ha	4.3 %	\$ 666	20 %	\$ 3.19	23.8	6.2	\$ 162	\$ 286	135	\$ 349
	Benn & Peta Thexton			83.6 hectares, 225 cows	1,369 kgMS/ha, 17,954 litres/ha	3.7 %	\$ 493	8 %	\$ 4.09	31.2	9.4	\$ 170	\$ 283	165	\$ 716